

While all information in these documents are believed to be correct at the time of writing. These documents are for educational purposes only.

## Pricing for Physician

## Purpose

Determine a fee for Physical, Occupational, Speech, Respiratory Therapies, Psychologists, Sleep Labs and Audiologists. For obligation purposes.

## You Need to Know

- PRC rate
- Location of provider
- CPT/HCPCS code(s)
- Service date
- Units billed
- Billed amount

Claim example:

| CPT/HCPCS <br> code | Units | Billed <br> Amount | Service <br> Date | Medicare <br> Rate |
| :---: | :---: | :---: | :---: | :---: |
| $73564-$ LT | 1 | $\$ 124.00$ | $07-15-15$ | $\$ 39.95$ |
| 99213 | 1 | $\$ 172.38$ | $07-15-15$ | $\$ 72.72$ |

## Step/Action Table Description

| Step | Description |
| :---: | :--- |
| $\mathbf{1}$ | Action: <br> Determine where the provider is located (ex: provider is located in Wenatchee, WA). <br> The carrier/locality code for the outside of King County is, 02402-99; This code is <br> required for all pricing. |
| $\mathbf{2}$ | Action: <br> Do you have the CPT/HCPCS codes? <br> If yes, go to the next step. <br> If no, provider will need to provide this information. |
| $\mathbf{3}$ | Action: <br> Do you have the service date of when the services were rendered? <br> If yes, go to the next step. <br> If no, provider will need to provide this information. |
| $\mathbf{4}$ | Action: <br> Do you have the PRC rate? (for this example, use 100\% Medicare). <br> If yes, go to the next step. <br> If no, the IHS Area office or the FI will provide this information. |
| $\mathbf{5}$ | Action: |


|  | Determine the Medicare rate for 73564 and 99213 . This information can be found in <br> the online website. <br> In the claim example, the Medicare rate is $\$ 39.95$ for 73564 and $\$ 72.72$ for 99213. <br> $\mathbf{6}$ <br>  <br> Action: <br> Calculate as follows: <br> 73564 Medicare rate $\$ 39.95 \times 1=\$ 39.95$ <br> 99213 Medicare rate $\$ 72.72 \times 1=\$ 72.72$ <br> Total amount to be paid on this claim: $\$ 112.67$ |
| :---: | :--- |

## Pricing for Durable Medical Equipment (DME)

## Purpose

Determine a fee for Durable Medical Equipment (DME), for obligation purposes.

## You Need to Know

The following information is required to determine a fee:

- PRC rate
- Location of provider/vendor
- Carrier/Locality code(s)
- Medicare rate
- CPT/HCPCS code(s)
- Service date
- Billed amount
- Units


## Claim example

| CPT/HCPCS <br> code | Units | Billed Amount | Service Date | Medicare rate |
| :---: | :---: | :---: | :---: | :---: |
| E1390-RR | 1 | $\$ 410.00$ | $06 / 24 / 2015$ | $\$ 180.92$ |
| E0431-RR | 1 | $\$ 64.00$ | $06 / 24 / 2015$ | $\$ 30.42$ |

## Step/Action Table Description

| Step | Description |
| :---: | :--- |
| $\mathbf{1}$ | Action: <br> Determine where the provider is located (ex: provider is located in Farmington, NM). <br> The carrier/locality code for the state of New Mexico is 04212-05; This code is required <br> for all pricing. For DME pricing, a default locality will be "00", see *note. |
| $\mathbf{2}$ | Action: <br> Do you have the CPT/HCPCS codes? <br> If yes, go to the next step. <br> If no, provider will need to provide this information. |
| $\mathbf{3}$ | Action: <br> Do you have the service date of when the services were rendered? <br> If yes, go to the next step. <br> If no, provider will need to provide this information. |
| $\mathbf{4}$ | Action: <br> Do you have the PRC rate? (for this example, use Medicare less 10\%). <br> If yes, go to the next step. <br> If no, the IHS Area office or the FI will provide this information. |
| $\mathbf{5}$ | Action: <br> Determine the Medicare rate for E1390-RR and E0431-RR. This information can be <br> found in the online website. |


|  | In the example, the Medicare rate is $\$ 180.92$ for E1390-RR and $\$ 30.42$ for E0431-RR. |
| :---: | :--- |
| $\mathbf{6}$ | Action: <br> Calculate as follows: <br>  <br>  <br>  <br> E1390-RR Medicare rate $\$ 180.92 \times 1=\$ 180.92 \times 90 \%=\$ 162.83$ <br> E0431-RR Medicare rate $\$ 30.42 \times 1=\$ 30.42 \times 90 \%=\$ 27.38$ <br> Total amount to be paid on this claim: $\$ 190.21$ |

*Note- A default locality code is used to determine pricing, only if the state has a locality code other than "00". Example: For New Mexico, the carrier and locality code is 0421205. Since this is DME, we need to use 04212-00.

DME fees are National fees, therefore, the fee for E1390-RR and E0431-RR will be the same for all states, this is why we use " 00 " locality as the default.

New Mexico (04212-05)


Alaska (02102-01)


## Pricing for CRNA/Anesthesia

## Purpose

Determine a fee for CRNA/Anesthesia, for obligation purposes.
Anesthesiologists and/or CRNA's bill a professional fee for anesthesia units of service. Always calculate the anesthesia units of service number to determine what the provider charged.

## You Need to Know

The following information is required to determine a fee:

- PRC rate
- Location of provider/vendor
- Carrier/Locality code(s)
- Medicare rate(s) / Conversion Factor
- CPT/HCPCS code(s)
- Service date
- Time/units
- Billed amount
- Base units

Claim example: Provider is located in Billings, MT; PRC rate is Medicare less 5\%

| CPT code | Time/Units | Billed Amount | Service Date | Medicare Rate |
| :---: | :---: | :---: | :---: | :---: |
| $00630-\mathrm{AA}$ | $13: 43-15: 10=87$ <br> minutes | $\$ 1346.00$ | $07 / 08 / 2015$ | $\$ 23.04$ |

## Step/Action Table Description

| Step | Description |
| :---: | :--- |
| $\mathbf{1}$ | Action: <br> Determine the number of base units. <br> Note- Refer to the Anesthesia Base units, which can be found on the CMS website, <br> listed under Anesthesia. |
| $\mathbf{2}$ | Action: <br> Calculate the number of time units. If time is in minutes, divide by 15 minute <br> increments. Ex: 1 hour = 4 fifteen minute increments. |
| $\mathbf{3}$ | Action: <br> Determine the number of physical status (CPT) units, if applicable. See table below. |
| $\mathbf{4}$ | Action: <br> Add all values together. The total is the number of anesthesia units of service. <br> Example: Base units + Time units + Physical Status units (if applicable)= Anesthesia <br> units of service. |

## Physical Status CPT

| Code | Description | Number of units |
| :--- | :--- | :---: |
| 99100 | Patient is under one year old or over 70 years | 1 |
| 99116 | Anesthesia complicated by utilization of total body <br> hypothermia | 5 |
| 99135 | Anesthesia complicated by utilization of controlled <br> hypotension | 5 |
| 99140 | Anesthesia complicated by emergency conditions | 2 |

## Calculation

Using the values determined in the Step/Action table (step 4), calculate as follows:
Carrier/Locality - 03202-01 (State of Montana)
8 base units +6 time units $=14$ units total
87 minutes divided by $15=5.8$, round 6
Medicare rate $\$ 23.04 \times 14=\$ 322.56 \times 95 \%(P R C$ rate $)=\$ 306.43$

## Pricing for Ambulance

## Purpose

Determine a fee for Emergency/Non-Emergency Transport (Air and/or Ground). For obligation purposes.

## You Need to Know

- PRC rate
- CPT/HCPCS code(s)
- Service date
- Mileage/units billed
- Billed amount
- Zip code of where the patient was picked-up.

Claim example:

| 1. CPT/HCPCS code (ground) | Units/Mileage | Billed Amount | $\begin{aligned} & \text { Service } \\ & \text { Date } \end{aligned}$ | Medicare Rate |
| :---: | :---: | :---: | :---: | :---: |
| A0428 (base) | 1 | \$800.00 | 07-17-15 | \$207.83 |
| A0425 (mileage) | 28 | \$504.00 | 07-17-15 | $\begin{gathered} \$ 11.02\left(1^{\text {st }} 17\right. \\ \text { miles }) \\ \$ 7.34(18+ \\ \text { miles }) \end{gathered}$ |
| 2. CPT/HCPCS code (air) | Units/Mileage | Billed Amount | $\begin{aligned} & \text { Service } \\ & \text { Date } \end{aligned}$ | Medicare Rate |
| A0430 (fixed wing) | 1 | \$21,500.00 | 06-20-15 |  |
| A0435 (nautical miles) | 241 | \$59,577.61 | 06-20-15 |  |

## Step/Action Table Description

| Step | Description |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Action: <br> Determine where the transport originated from, using the ground transport claim example \#1, above. *Note: For both Air and Ground transports, the zip code is required, because it determines the fee schedule amount. <br> The zip code file is published on the CMS website: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | STATE | ZIP CODE | CARRIER | LOCALITY | RURAL IND | LOCALITY | RURAL IND2 |
|  | OK | 74014 | 04312 | 00 |  | Z9 |  |
|  | OK | 74015 | 04312 | 00 |  | Z9 |  |
|  | OK | 74016 | 04312 | 00 |  | Z9 |  |
|  | OK | 74017 | 04312 | 00 | R | Z9 | R |
|  | OK | 74018 | 04312 | 00 | R | Z9 | R |
|  | OK | 74019 | 04312 | 00 | R | Z9 | R |
| 2 | Action: |  |  |  |  |  |  |



## Pricing for End Stage Renal Disease (ESRD)

## Purpose

Determine a fee for End Stage Renal Disease (ESRD), for obligation purposes.

## You Need to Know

- PRC rate
- Location of provider
- Patient's height and weight
- Patient's dialysis start date (onset)
- Revenue code
- Service date
- Units billed
- Billed amount
- Provider Medicare number
- Bill type

Claim example:


## Step/Action Table Description

## Step Description <br> <br> 1 Action:

 <br> <br> 1 Action:}Determine where the provider is located (ex: provider is located in Sells, AZ). The
carrier/locality code for the state of Arizona is 03102-00; *This code is required for all pricing.
2 Action:
Is the bill type (1), one of the following?

- 131
- 721
- 722
- 723

|  | - 724 <br> - 727 <br> - 728 <br> If yes, go to next step <br> If no, claim is returned to provider for corrections. <br> *Note: Per Medicare guidelines, bill type 141 cannot be reported on a dialysis claim. |
| :---: | :---: |
| 3 | Action: <br> Is the service date listed on the claim (2)? <br> If yes, go to next step <br> If no, return the claim to the provider for corrections <br> *Note: A service date on a claim is usually reported as an entire month, but there may be only 13 days out of the month where the patient was dialyzed. |
| 4 | Action: <br> Is the patient's start date (3), sometimes known as "onset date" indicated on the claim? <br> If yes, go to next step <br> If no, you can still do the calculation, it just won't be accurate without the start date. |
| 5 | Action: <br> Is the patient's height and weight reported on the claim (4 \& 5)? <br> If yes, go to step 6. <br> If no, call the provider for the information. <br> *Note: An ESRD claim cannot be calculated manually or systematically without the patient's height and weight. Value codes are A8 = weight (4 digits) and A9 = height (5 digits). |

The next section is the services rendered:

| anesce | sossaminan | uncesa, matinmesoue | -sememe | -menumars | evonamas | anocoove |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0821 | HEMODIALYSIS | 90999 |  | 13 | 4646200 | 7 |
| 0636 | VENOFER (IRON SUCROSE In | J1756 |  | 150 | 1695 . 0 |  |
| , 0635 | EPOGEN | Q4081 |  | 260 | 5967: 00 |  |
| 0305 | LAB, RBC | 85041 |  | 1 | 40.73 |  |
| -0270 | admin drug | A4657 |  | 16 | 1348: 80 |  |
| , 0304 | BLOOD GLUCOSE TEST | 82962 |  | 1 | 54.20 | 8 |
|  |  |  |  |  |  |  |
| Step | Description |  |  |  |  |  |
| 6 | Action: <br> Is one of the following revenue codes reported on the claim (6)? <br> - $82 x$ - Hemodialysis <br> - $83 x$ - Peritioneal Dialysis <br> - $84 x$ - Continuous Ambulatory Peritoneal Dialysis (CAPD) <br> - $85 x$ - Continuous Cycling Peritoneal Dialysis (CCPD) <br> - $88 x$ - Miscelleanous Dialysis (this rev code can be used for Pediatric Ultrafiltration) <br> If yes, go to next step. <br> If no, the claim may be billed incorrect. |  |  |  |  |  |
| 7 | Action: <br> How many days was the patient dialyzed (7)? |  |  |  |  |  |




For more ESRD information, there are several Transmittals on the CMS website. Transmittal 2311, CR7460 and Transmittal 2588, CR7869; Both of these transmittals have extensive information.

## Pricing for Ambulatory Surgery Centers (ASC)

## Purpose

Determine a fee for Ambulatory Surgery Centers (ASC), for obligation purposes

## You Need To Know

## Important Notes:

- Medicare no longer requires the use of the SG modifier, so it may not be on the claim.
- Remember to always apply any PRC rates to the procedures you are pricing.
- Modifier 59 - modifier 59 does not apply to ASC. They will be reduced accordingly.
- Provider should bill on a CMS-1500 claim form.


## Pricing:

- As of 2008, ASC's will no longer be using the 9 groups for pricing services. There are now over 50 groups. The good news is you don't have to look up each code to find what group it is in.
- Base pricing on where the services were rendered (Box 32 of the CMS-1500), not by the billing address (Box 33 of the CMS-1500). This is how we determine the CBSA for the provider.


## Table Description

Follow the table below for additional ASC Pricing procedures.

| Services | Procedures |
| :---: | :---: |
| Multiple ASC procedures | If the provider performs multiple ASC procedures in the same operative session, payment is based on fee and $1 / 2$ for all procedures. The procedure with the highest dollar allowance is priced as full all other ASC surgical procedures are paid at $50 \%$ (1/2) of their ASC rate. <br> Example: 67314 - ASC rate $\$ 804.04$ Full $=\$ 804.04$ <br> 67311 - ASC rate $\$ 777.07$ Half $=\$ 388.54$ <br> 67311 - ASC rate $\$ 777.07$ Half $=\$ 388.54$ <br> NOTE: If the procedure is on the list for Procedures Exempt from Multiple Procedure Discounting then allow those as full from the CBSA rate list. |
| Bilateral procedures | port a procedure performed bilaterally in one operative session as two procedures. at payment for a procedure performed bilaterally the same as payment for multiple cedures. <br> e's what Medicare says: <br> teral procedures should be reported as a single unit on two separate lines or with " 2 " in the units on one line, in order for both procedures to be paid. While use of the -50 modifier is not ifically prohibited according to CMS billing instructions, the modifier will not be recognized for ment purposes and may result in incorrect payment to ASCs. The multiple procedure reduction of percent will apply to all bilateral procedures subject to multiple procedure discounting. See the icare Learning Network (MLN) Matters article SE0742, available at //www.cms.hhs.gov/MLNMattersArticles/downloads/SE0742.pdf for billing examples illustrating revised payment policy. (FAQ2381)" |


|  | It just full and half for everything it's really very easy if you don't over think it. <br> Example: procedure 31020 is performed bilaterally during one operative session. Report as: $\quad 31020$ - ASC rate $\$ 804.88$ Full $=\$ 804.77$ <br> 31020 - ASC rate $\$ 804.88$ Half $=\$ 402.44$ <br> Note: Bilateral rule must be applied in conjunction with multiple rule. However, it does not function in the same way as it does for physicians. See the examples below. <br> Example 1: Provider bills Bilateral procedure on 2 lines with one unit each and no other surgeries, it's full on one line and half on the other. NOT $150 \%$ of any code <br> Example 2: Provider bills bilateral procedure on one line with 2 units, and no other surgeries - it's150\% of ASC rate (that's the same as full and half) <br> Example 3: Provider bills bilateral procedures on separate lines for one unit each and there are no other surgeries. Full for highest paying, half for all others. Nothing is reduced more than once. NOT $150 \%$ of any code <br> Example 4: Provider bills bilateral procedures on one line with 2 units plus other surgery. Full for highest and half for all others. If the bilateral procedure is the highest paying, then it's $150 \%$ ASC on that line since there are 2 units. If it's not the highest paying, then it's 150\% of ASC on that 2 unit line. |
| :---: | :---: |
| ASC <br> Facility services | The distinction between covered and non-covered ASC facility services is important, since the facility payment rate includes only the covered ASC facility services. This means that we do not make additional payment for these services, as they are part of the rate for the surgery. <br> Examples of covered ASC facility services include: <br> - Nursing services, technical personnel services and other related services |


|  | - The patient's use of the ASC's facilities <br> - Drugs, biologicals, surgical dressings, supplies, splints, casts, appliances <br> - Equipment (Example: OR microscope) <br> - Diagnostic or therapeutic items and services (Examples: ECG, EKG, EEG, x-rays) <br> - Administrative, recordkeeping and housekeeping items and services <br> - Blood, blood plasma, platelets, etc. <br> - Materials for anesthesia <br> Since there is no uniformity among ASC's as to what items and services they include in their facility fee or charge, the Medicare definition of covered facility services is both inclusive and exclusive. The definition specifies what are not facility services and what are facility services. Generally, facility services are items and services provided in connection with listed covered procedures if provided in a hospital operating suite or hospital outpatient department. <br> (Source: CAR3 2265.2) |
| :---: | :---: |
| Intraocular lenses (IOLs) | Effective for Q1003: dates of services on and after February 27, 2006 through February 26, 2011. <br> Price at $\$ 50.00$ for insertion of New Technology Intraocular Lenses (NTIOL) category 3 when billing HCPCS Q1003-Q1005 along with HCPCS codes 66982, 66983, 66984, 66985, or 66986. <br> Q1003 may not be paid after date of service 2/26/11. <br> The following V codes for IOLs are not separately payable in an ASC: Other Intraocular Lens (codes V2630-V2632) are inclusive to the ACS surgery code and are denied. |
| Non-ASC <br> Facility services | Part B covers and pays for services provided in an ASC that are not ASC Facility services, and not included in the ASC group payment rate. In addition, an ASC may be part of a medical complex that includes other entities, such as an independent laboratory, supplier of durable medical equipment, or physician's office, which are covered as separate entities under Part B. <br> Examples of items or services that are not part of the ASC group rate and may be paid separately include: <br> - Physician's services (including anesthesiology) <br> - The sale, lease or rental of durable medical equipment to ASC patients for use in their homes <br> - Prosthetic devices, except intraocular lenses (IOLs). See above for handling of IOLs. <br> - Ambulance service <br> - Leg, arm, back and neck braces <br> - Artificial legs, arms, and eyes <br> - Services provided by an independent laboratory. <br> (Source: CAR3 2265.3) |
| Implants | Some Implants and implantable materials are covered. Look up the codes to determine if the items are implants. The provider should not be billing using 99070 but if they do and an itemized bill is attached, review it to determine if the items are implants including screws and anchors. <br> 99070 - if the billed amount is $\$ 300$ or more, call the provider and find out if it is an implant. If it is, have them send the invoice and tell them to bill the correct "L" code. |


|  | NOTE: Effective 2010 DOS - most C codes for implant devices are not separately payable. <br> Follow the steps in the table below when pricing claims for implants. |  |
| :---: | :---: | :---: |
|  | Step | Action |
|  | 1 | Is there a Medicare EOB attached to the claim? If yes, use the Medicare rates to price the code. If no, go to step 2. |
|  | 2 | If the provider reported a C-code for implants, and provided a manufactures cost invoice, price at the lesser of billed or the invoice plus $15 \%$. |
|  | 3 | If it is not a ' $C$ ' code, request a copy of the invoice and price at the lesser of billed or the invoice rate plus $15 \%$. If no invoice is available, go to Step 4. |
|  | 4 | Price the procedure at the negotiated rate. If there is no negotiated rate, and no invoice is provided call the provider and request an invoice. |
| Additional Note | Note: If invoice Special don't both it at billed shipping. If there a the tax a | is an invoice attached to the claim, the provider may be paid more than the int, but not more than billed charges. <br> uctions for specific Area's. If the Area already said NO (example Aberdeen) calling the SU. Otherwise you can call and if the Service Unit approves it, pay at extra $15 \%$ added to the cost of the item should be covering the tax and <br> ultiple items billed on the same invoice that aren't for the claim we cannot pay hipping. |

