



ENCOMPASS HEALTH SOLUTIONS

Tribal Health Innovations

Partners in Optimizing and Strengthening Tribal Healthcare Operations

REVENUE CYCLE OPTIMIZATION FOR TRIBAL HEALTHCARE

In partnership with Encompass Health Solutions (EHS), a leader specializing in medical coding, billing, and revenue optimization, USET established a fee-for-service program, Tribal Health Innovations (THI), that assists Tribal Nations in revitalizing their revenue cycle management processes to meet the unique needs of the Indian healthcare delivery system.

Program Benefits:

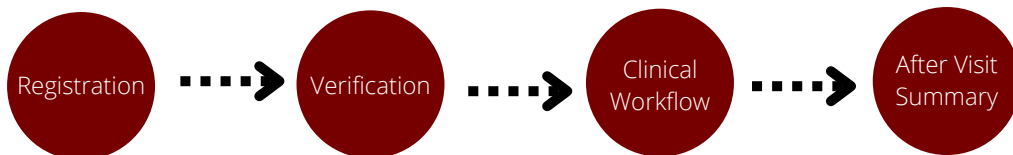
- Increase Third-Party revenue
- Recoup uncollected revenue
- Increase efficiency and accuracy in coding and billing
- Implement industry best practices
- Provide training and education
- Institute KPI's and reporting

We are here for you now and long-term:

- Support, training/education, follow-up
- Always following industry best practices

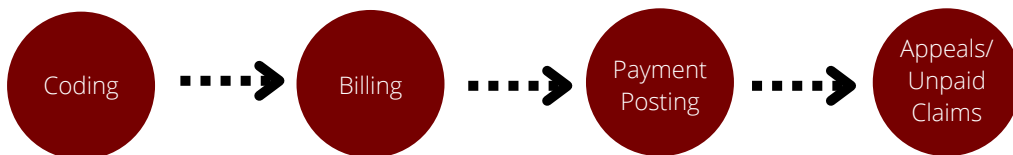
Revenue Cycle Management Begins Prior to Billing

OPTIMIZE DATA COLLECTION



Billing is Only the Visible 'Tip of the Iceberg

ACCURATE AND TIMELY BILLING



Continuous Improvement Collections, Cash Flow, and Satisfaction

PROCESS ENHANCEMENT



FOR AN ONSITE ASSESSMENT AND PROPOSAL, CONTACT:

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Revenue Cycle Management includes all aspects of registration, documentation, coding, billing, and collections to reflect the proper workflow of the cycle.

- Onsite workflow analysis of current processes and reporting on opportunity areas
- Process improvement to reduce percentage of non-collection
- Process for collecting current non-collectibles
- Charge posting
- Payment posting
- Follow up on unpaid or denied claims
- Compliance
- Eligibility verification and enrollment
- Fee schedule analysis
- Ongoing oversight of billing and collections
- KPIs, scorecard, reporting
- Payer credentialing and enrollment processes
- Coding audits
- Staffing model recommendations
- Contract review and negotiation processes
- Operational dashboards
- Strategic planning

EHS will customize the optimization program for you.

Options Include:

1. OPTIMIZATION PROGRAM

PHASE I (APPROX. 12 MONTHS) INCLUDES:

- A thorough analysis and evaluation of current processes to identify areas for improvement
- Establish tools to measure ongoing KPI's
- Implementation, training, and ongoing follow up for revenue cycle optimization

PHASE 2 (ONGOING SUPPORT) INCLUDES:

- Benchmarking
- Continued training
- Evaluate KPI's
- Maintain revenue cycle improvements

2. FULL CODING AND/OR BILLING SUPPORT

- EHS Team of certified coders and billers will provide support for your daily coding and billing processes
- Work closely with you to provide accurate, timely coding and billing

VISIT US AT:

WWW.USETINC.ORG

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