

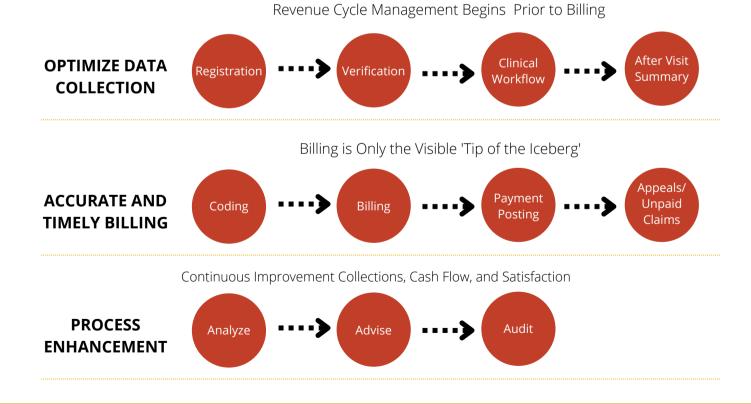
REVENUE CYCLE OPTIMIZATION FOR TRIBAL HEALTHCARE

USET has recognized the opportunity to improve the way Tribal Nations manage their Revenue Cycle. Tribal Health Innovations (THI) specializes in healthcare coding, billing, and revenue collection, and customizes their optimization process to meet the unique needs of the Indian healthcare delivery system. **Program Benefits:**

- Increase Third-Party revenue
- Recoup uncollected revenue
- Increase efficiency and accuracy in coding and billing
- Implement industry best practices
- Provide training and education
- Institute KPI's and reporting

We are here for you now and long-term:

- Support, training/education, follow-up
- Always following industry best practices



FOR MORE INFORMATION, CONTACT: TIHTIYAS (DEE) SABATTUS, DEPUTY DIRECTOR, UNITED SOUTH AND EASTERN TRIBES OFFICE: 615-872-7900 | TSABATTUS@USETINC.ORG MARCIA CARLSON—VP REVENUE INTEGRITY & GROWTH, ENCOMPASS HEALTH SOLUTIONS OFFICE: 920-939-3811 | MCARLSON@GOENCOMPASSHEALTH.COM

Revenue Cycle Management includes all aspects of registration, documentation, coding, billing, and collections to reflect the proper workflow of the cycle.

- · Onsite workflow analysis of current processes and reporting on opportunity areas
- Process improvement to reduce percentage of non-collection
- Process for collecting current non-collectibles
- Charge posting
- Payment posting
- · Follow up on unpaid or denied claims
- Compliance
- Eligibility verification and enrollment
- Fee schedule analysis
- Ongoing oversight of billing and collections
- KPIs, scorecard, reporting
- Payer credentialing and enrollment processes
- Coding audits
- Staffing model recommendations
- Contract review and negotiation processes
- Operational dashboards
- Strategic planning

THI will customize the optimization program for you. Options Include:

1. OPTIMIZATION PROGRAM

PHASE I (APPROX. 12 MONTHS) INCLUDES:

- A thorough analysis and evaluation of current processes to identify areas for improvement
- Establish tools to measure ongoing KPI's
- Implementation, training, and ongoing follow up for revenue cycle optimization

PHASE 2 (ONGOING SUPPORT) INCLUDES:

- Benchmarking
- Continued training
- Evaluating KPI's
- Maintaining revenue cycle improvements

2. FULL CODING AND/OR BILLING SUPPORT

- THI Team of certified coders and billers will provide support for your daily coding and billing processes
- Work closely with you to provide accurate, timely coding and billing