



# Tribal Health Innovations

*Optimizing and Strengthening Tribal Healthcare Operations*





# Brief History





*Optimizing and Strengthening Tribal Healthcare Operations*

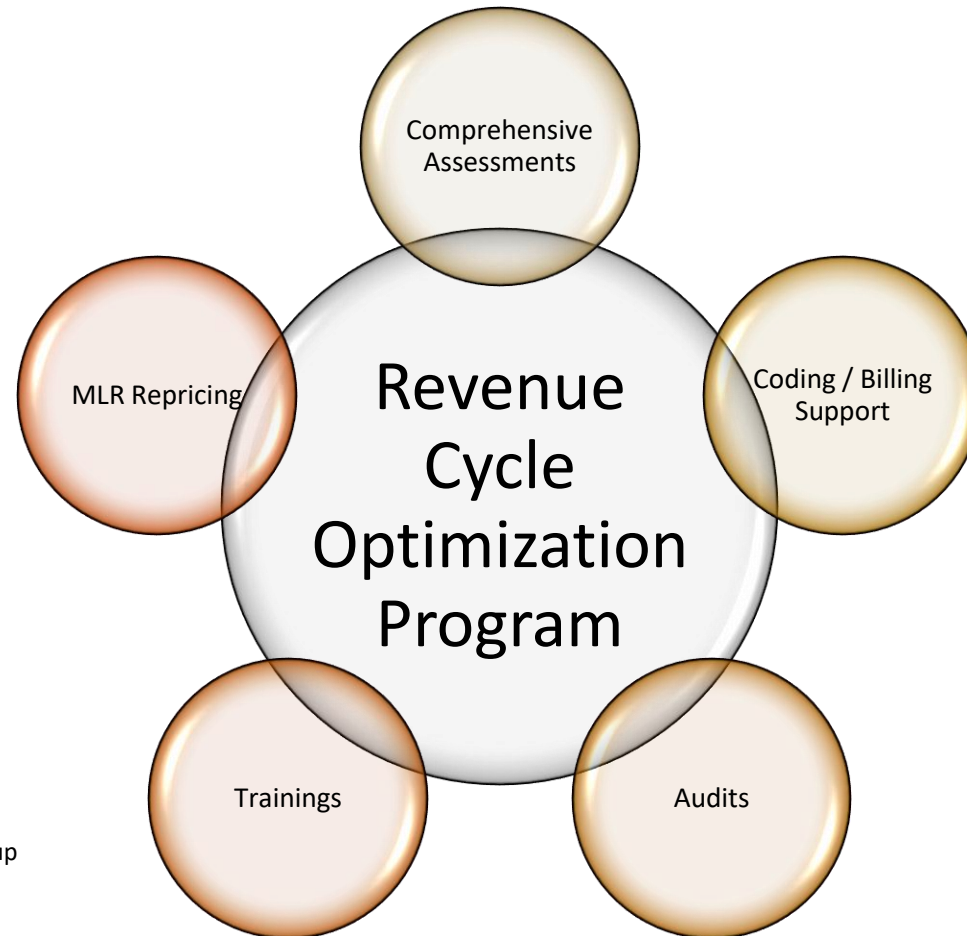
A Fee-for-Service Subsidiary of United South and Eastern Tribes (USET),  
in partnership with Encompass Health Solutions (EHS)



Tihtiyas (Dee) Sabattus  
Deputy Director, USET  
615.872.7900  
tsabattus@usetinc.org

Marcia Carlson, CHC  
Vice President Revenue Integrity & Growth, EHS  
P: 920.915.0805  
mcarlson@goencompasshealth.com

# THI Program Offerings



- Registration/Front Desk
- Coding / Charge Capture
- Claim Submission
- Denial Management
- Accounts Receivable Follow-up
- Provider Enrollment
- Provider Documentation
- Compliance

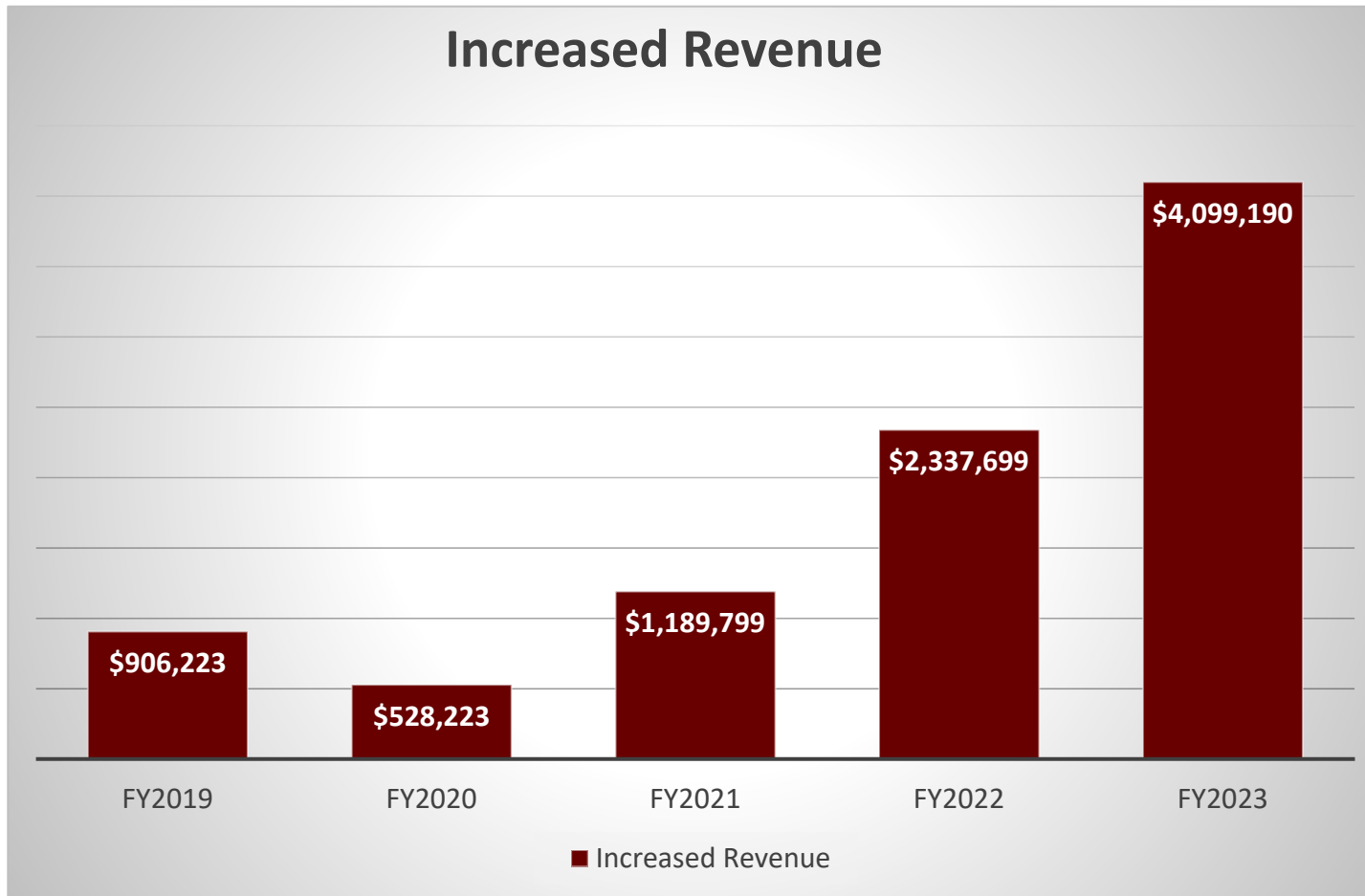




# 2023 Report



# Total Financial Impact for THI Clients (Combined)





# Total Financial Impact for THI Clients (Combined)

Increased Revenue Aggregate Total from 2019 through September 2023:

**\$9,061,134**



# FY2023 At a Glance

- Ongoing full coding/billing support
- Comprehensive Assessments
- Provided access to Waystar clearinghouse / Codify for MLR Repricing
- Workflow Reviews & Trainings Completed
  - Provider Documentation (including Template review); Behavioral Health Documentation; Registration (including Eligibility); Patient Benefit Coordinator; Coding; Billing; Financial Reconciliation; Compliance
- Reviews of Rejections
- Assistance with Provider Enrollment (tools, resources, tracking spreadsheet)
- Billable Provider/Billable Service Review
- MLR Repricing
- Audits (Behavioral Health Documentation)
- Reduced Aging Accounts Receivable
- Increased Third Party Revenue







# Areas of Opportunity

- Staffing challenges
- Provider enrollment
- Billable services
- Reconciliations

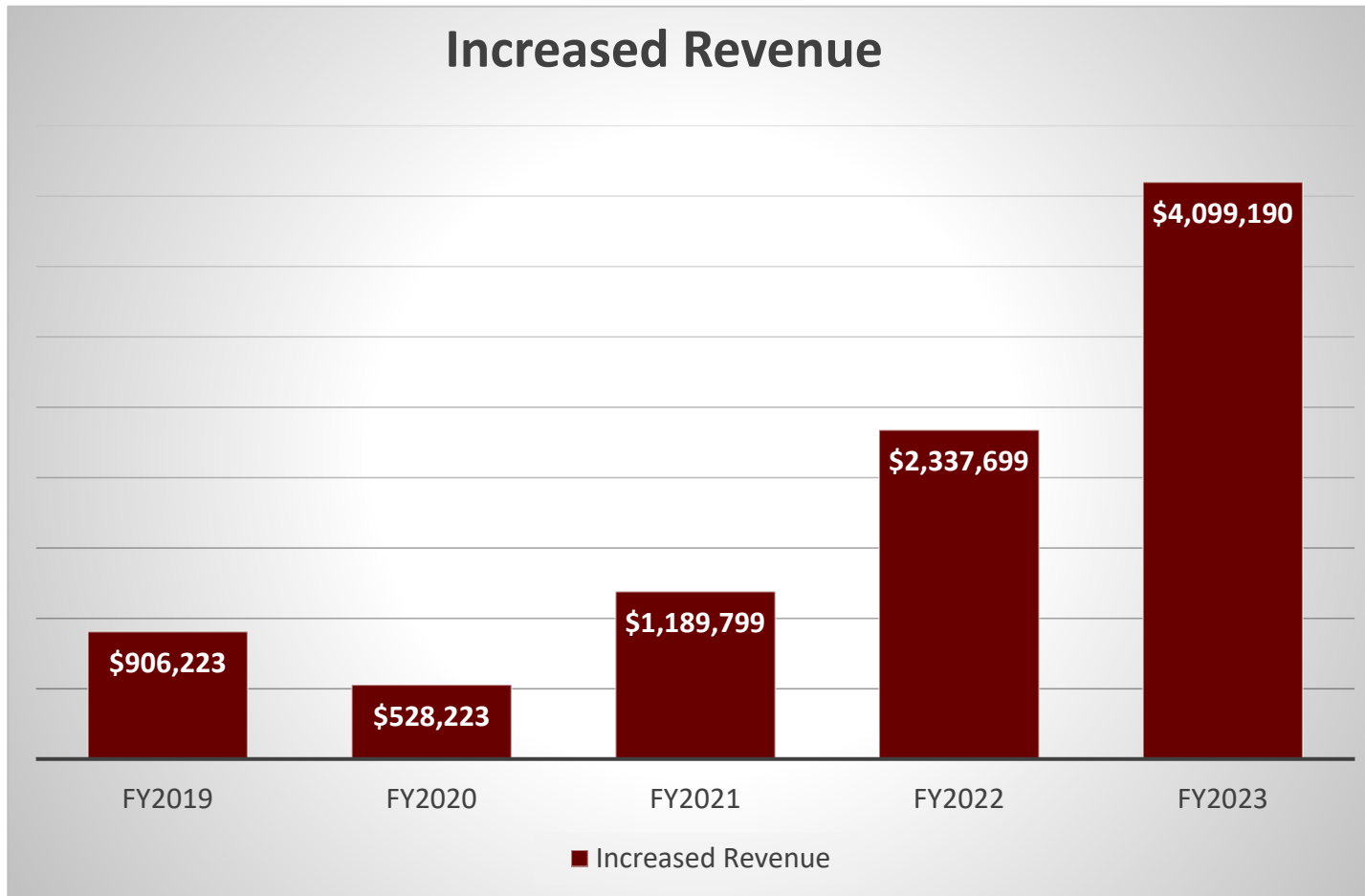




# Looking Ahead to 2024



# Total Financial Impact for THI Clients (Combined)





# Looking Ahead to 2024

- Assessments
- Revenue Cycle Optimization Program
- THI Website
- Focus on the Impact





# Social / Community Impact

- Why we do what we do
  - Increased third party revenue = increased quality and availability of healthcare to Tribal citizens
- Increased services?
- Increased providers?
- New equipment or buildings?





*Scan the QR code to watch our recent video on the history and mission of THI*



*Optimizing and Strengthening Tribal Healthcare Operations*

A Fee-for-Service Subsidiary of United South and Eastern Tribes (USET)

Tihtiyas (Dee) Sabattus  
Deputy Director, USET  
615.872.7900  
tsabattus@usetinc.org

Marcia Carlson, CHC  
Vice President Revenue Integrity & Growth, EHS  
P: 920.915.0805  
mcarlson@goencompasshealth.com