



Tribal Health Innovations

Optimizing and Strengthening Tribal Healthcare Operations



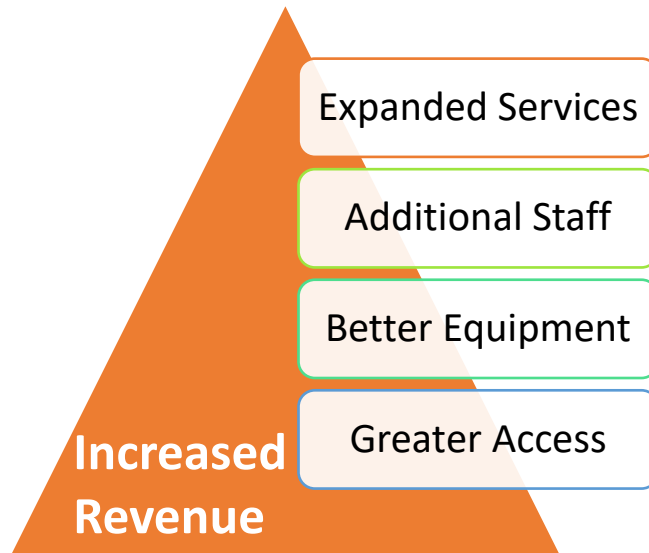
Company Overview

- USET – United South and Eastern Tribes
 - THI – Tribal Health Innovations
 - EHS – Encompass Health Solutions
- In 2017, how to change the narrative in a GAO report identifying millions of dollars unrecovered by Tribal Nation Clinics
- Goal: Sustainable capacity at the local level, whenever possible
 - Tribal Sovereignty & Self-Determination
- Partnership with Tribal Nations
 - Guidance
 - Technical Assistance



Tribal Health Innovations

Tribal Health Innovations (THI), a subsidiary of the United South and Eastern Tribes, Incorporated (USET), was created to empower Tribal Nations and Tribal-Serving Entities with the tools, expertise, and support needed to maximize third-party revenue. For Tribal clinics, every dollar matters.





Executive Summary

➤ Measurable Results

- \$26.7 million in increased third-party revenue
- Return on Investment (ROI)

➤ Tailored Solutions

➤ Team Experience

➤ Specialization

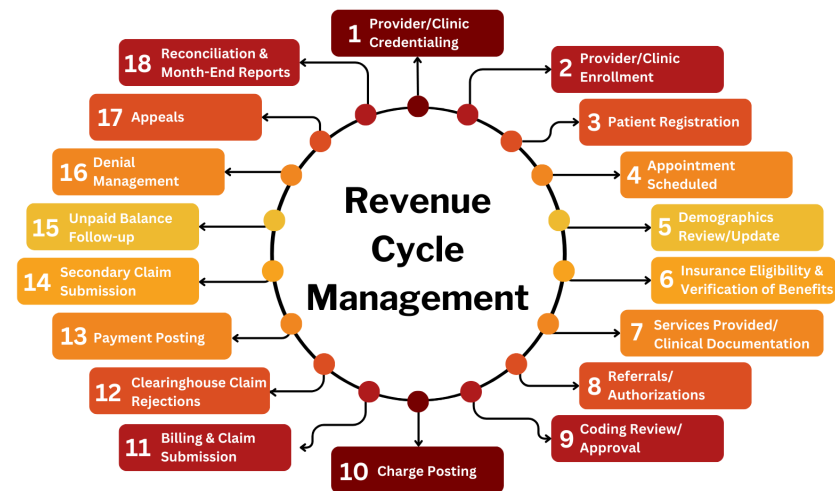
- Identifying revenue gaps
- Streamlining processes
- Ensuring accurate, timely, and compliant third-party billing



Revenue Cycle Management

➤ Primary Focus on Revenue Cycle Optimization Services & Coding|Billing Services

- Comprehensive Assessments
- Revenue Cycle Optimization Programs
- Coding & Billing Support



As of March 2026



Experience | Key Results

➤ Client #1

- 63% increase in third-party revenue within first year
- 25% increase of insured patients

➤ Client #2

- Over \$2.4 million in new revenue

➤ Client #3

- Resolve coding backlog of nearly 3,000 encounters
- Reconciled \$3 million in unallocated payments





Top Challenges

➤ Provider Enrollment

- Primary person, time-consuming
- Enrollment starts before provider starts
- Tracking

➤ Coding Accuracy

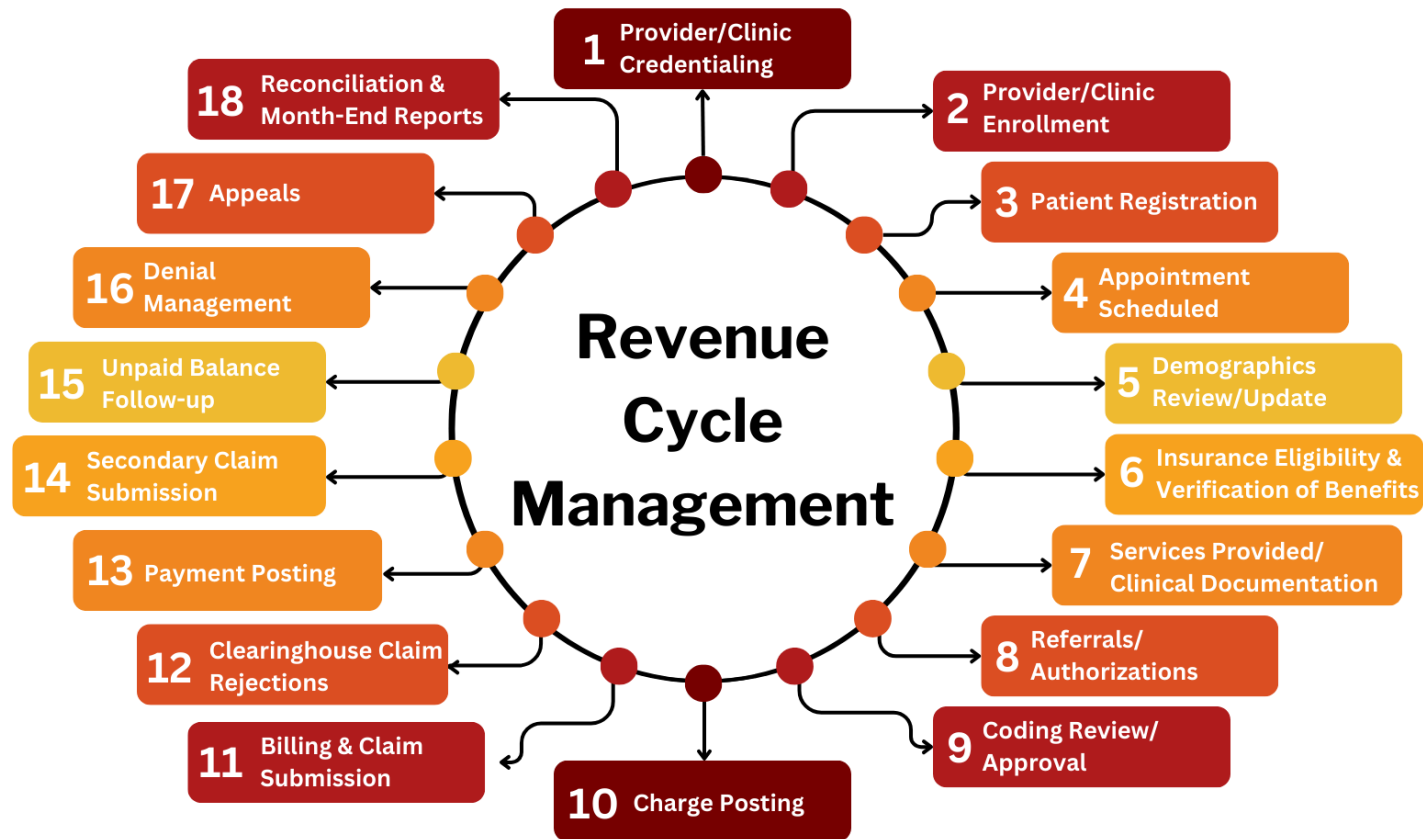
- Certified Coders | continuing education | coding review

➤ Backlogs

- Coding, Billing or Follow-up
- Timely filing



Your Pain Points | Challenges??





Scan the QR code to visit the THI Website
www.tribalhealthinnovations.org



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A Subsidiary of United South and Eastern Tribes (USET)

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